

# DH Pace Company, Inc.

## 2009 Corporate Report

The Genuine. The Original.

OVERHEAD DOOR®

**DH PACE**  
COMPANY



# DH Pace Company, Inc.

1142 Clay • North Kansas City, Missouri 64116 • (816) 221-0543 • FAX: (816) 480-2625

In 2009, we were in the middle of a deep recession, with significant concerns about the stability of our financial system and the ability of our regulators to adequately address the problems that caused it. At its worst, economic activity fell by 6.5% in the first quarter of 2009. The seeds of this downturn were sown with a large supply of cheap credit, poor lending standards, and a significant fall in the risk premium required by investors. The result was an economic bubble that manifested itself in excessive speculation in building construction, complex financial instruments and an unsustainable level of consumer spending. Today we face an economy with high unemployment, excessive consumer debt, record federal fiscal deficits, and significant revenue shortfalls at the state and local levels of government. While the recession ended with growth returning in the third quarter of 2009, it seems clear that even under the most optimistic scenarios, it will take many years to resolve these issues and fully restore the health of our economy.

Against this backdrop, DH Pace posted record revenues in 2009. Sales increased by approximately \$20 million, almost entirely on the strength of commercial new construction activity driven from sold backlogs largely built prior to the recession. Otherwise, we experienced challenging markets across the board. Pace business managers faced these challenges squarely and made the necessary adjustments to operate successfully in this tough environment. We produced satisfactory financial results overall, continued to invest in emerging growth opportunities and largely strengthened our position in the marketplace. Our ability as an organization to adapt to evolving customer needs and changing economic conditions is critical to our success. I am pleased to report that in 2009 despite the many obstacles we accomplished that objective.

Difficult economic times are a stern reminder of the basic factors that drive long-term success for any service organization. These basics include:

1. Delivering a great service experience that consistently exceeds customer expectations.
2. Maintaining a focused, motivated and committed team of employees to serve customers.
3. Eliminating wasted time and expense, and re-investing those savings back into the business.
4. Building strong long-term relationships with customers, vendor partners and employees.

Over the past year, we have intensified our focus in all four of these critical performance areas. Much of what we have accomplished over the last 18 months is directly attributable to our progress in these areas. It is essential to our ongoing success that we constantly commit ourselves individually and collectively to continuing this progress. While we have accomplished much, there is more to do in achieving our full potential as an organization.

Our heart also goes out to the many individuals and families across the United States that have been negatively impacted by this recession. While many organizations are starting to slowly feel the positive effects of the economic recovery, for many the New Year offers little relief from economic hardship. In 2010, our Company will increase its financial support to charitable organizations whose mission it is to serve those most in need. If each of us contributed just a little more time or money this year, the impact in our communities and in the lives of others would be enormous.

While the economic recovery may be slow, and 2010 will be challenging in many ways, we should not forget to also count our blessings. We are blessed with a business that sells products and services that are important to our customers in any economic climate, with employees dedicated to serving those customers, and with the opportunity to live and work in the United States of America.

We are proud to be a privately-held, family-owned business, committed to serving our customers, building a great place to work, and offering solutions that enhance the lives of people by improving the safety, security, convenience, and aesthetics of buildings. We are very thankful, and we remain optimistic that the best days for our Company and for our Country still lay ahead of us.

May God bless each of you and your loved ones this year.



Rex E. Newcomer  
Chief Executive Officer  
DH Pace Company Inc.

## Board of Directors

### Eric Hansen

*Chairman of the Board*  
Holman Hansen & Colville, PC  
Overland Park, KS 66211

### Robert C. Newcomer

*Attorney*  
Lang Legal Group, LLC  
Atlanta, GA 30345

### David Bywaters

*President / Treasurer*  
Lawrence-Leiter & Company  
Prairie Village, KS 66207

### Larry Miller

*Sr. Executive Vice President, CFO*  
E.E. Newcomer Enterprises, Inc.  
North Kansas City, MO 64116

### Rex E. Newcomer

*President - CEO*  
E.E. Newcomer Enterprises, Inc.  
North Kansas City, MO 64116

### N. Nelson Newcomer

*Sr. Vice President*  
E.E. Newcomer Enterprises, Inc.  
North Kansas City, MO 64116

### Paul J. Fissel

*Banking Consultant*

### Lloyd Hill

*Senior Partner*  
Hillco World Wide, LLC  
Overland Park, KS 66085

# DH Pace Company

The *DH Pace Company* is a wholly-owned subsidiary of *E.E. Newcomer Enterprises, Inc.*, a privately-held, family-owned service, distribution and construction organization based in North Kansas City, Missouri with offices located across the continental United States.



## 2009 FAST FACTS

- \$199 Million in Consolidated Sales
- 200,000 customer transactions
- 850 employees
- 400 sales, service, and installation vehicles

## DH Pace Corporate Home Office

1142 Clay • North Kansas City, MO 64116

**816-221-0543**

### Division Locations



Atlanta, GA  
Baltimore, MD  
Colorado Springs, CO  
Denver, CO  
Gainesville, FL  
Kansas City, MO

Las Vegas, NV  
Loveland, CO  
Phoenix, AZ  
Springfield, MO  
St. Louis, MO  
Wichita, KS



# DH Pace Business Segments



## Lines of Business

- Commercial Overhead Doors
- Residential Overhead Doors
- Carpentry Services
- Entry Door Systems
- Integrated Security Systems
- National Account Services

## Services

- Emergency Service
- Repair / Replace
- Sales / Installation
- Preventive Maintenance
- Inspection Programs
- Consulting Services



DH Pace is organized into six distinct business segments. These Lines of Business represent product groupings, including all of the associated Services that support those products after installation in the facilities they serve.

## DH Pace Company Brands



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*The Company* currently operates under the Overhead Door Ribbon brand name in numerous markets across the United States. This relationship as an authorized distributor partner with Overhead Door Corporation goes back to 1926. *The Company* also markets certain products and services under DH Pace brand names, including: DH Pace Door Services, DH Pace Systems Integration, DH Pace Construction Services, and the DH Pace Facilities Group. In 2008, *The Company* acquired the largest garage door distributor in Colorado and began trading there under the Ankmar trade name, which was established for the Colorado marketplace beginning in 1956.

# Inspection and Maintenance Programs

## Certification of Rolling Fire Doors per NFPA 80

DH Pace's Fire Door Drop Testing (FDDT) Program ensures proper performance of Rolling and Sliding Fire Rated Doors during an emergency. The FDDT Program is designed to assist facility owners and tenants in complying with NFPA 80.



## Certification of Swinging Fire Doors per NFPA 80

Smoke, Fire, and Egress doors play a key role in building safety. To help protect property and save lives, these doors must operate when called upon. DH Pace's FireCheck® Program is designed to assist facility owners and tenants in their legal obligation to maintain openings in compliance with IBC, IFC, NFPA 80, NFPA 101 and NFPA 105 codes.

## Preventive Maintenance for All Types of Doors

DH Pace's Preventive Maintenance (PM) Program can save facility owners and tenants substantial time and money by reducing costly breakdowns and lost time, while extending the operating life and efficiency of all doors, operators, and dock equipment. Maintenance agreements are customized based on your facility's needs or code requirements.

- Automatic doors
- Rolling Steel doors
- Entry doors
- Sectional doors
- Access Control
- Specialties
- Dock equipment
- CCTV
- Gates



## Automatic Doors Inspections to meet AAADM Requirements

Automatic Pedestrian Doors are an integral part of your facility. Properly operating Automatic Doors allow for the safe and uninterrupted flow of traffic, while providing accessibility to everyone. Doors that are not working properly can injure pedestrians and potentially result in significant liability. The American Association of Automatic Door Manufacturers (AAADM) recommends an annual inspection by a certified AAADM inspector in accordance with ANSI Standard A156.10.

## Access Control, Intrusion Alarm, and CCTV Systems

Routine maintenance of security systems is critical to their proper operation in an emergency. This includes: equipment maintenance, information security and standardized practices, and for many systems remote monitoring services. DH Pace offers customized programs to meet the needs of your facility.



# Company History

The Organization traces its roots back to the 1920s with the invention of the upward – acting garage door. Offices were established under the distinctive Overhead Door Corporation Red Ribbon logo in St Louis (1926), Kansas City (1927) and Atlanta (1935). In 1973, the operations of these separate entities were consolidated and became divisions of the DH Pace Company. In 1995, *The Company* began marketing certain products and services under various DH Pace trade names. Today, *The Company* operates facilities in all continental US time zones and provides a complete range of door related products and services for both commercial and residential buildings.

The Organization traces its roots back to the 1920s with the invention of the upward-acting sectional garage door.



1920



1926



1935

Among some of the early distributorships where St. Louis (1926), Kansas City (1927), and Atlanta (1935).

1973

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Independent Overhead Door distributorships were established under the Overhead Door trade name using the distinctive red ribbon logo.



In 1973, operations of these separate entities were consolidated and became divisions of the newly formed *DH Pace Company, Inc*



# The Company Today

*The Company* operates large service departments 24 hours-a-day, 7 days-a-week, 365 days-a-year to satisfy any emergency service requirement. *The Company's* mission is to enhance the lives of people by improving the safety, security, convenience and aesthetics of buildings. *The Company's* Core values are: Dedication to great customer service, honesty and integrity, a strong competitive spirit, a growth oriented culture, effective communication, and a commitment to excellence. In 2009, sales increased to almost \$199 million with over 850 employees dedicated to serving customers consistent with that mission and those core values each and every day.

1995, *The Company* began marketing products and services to the commercial general contractor marketplace under two newly formed trade names: DH Pace Construction Services and DH Pace Architectural Doors & Hardware.



1995

2005, *The Company* entered the Colorado marketplace by opening a new office in the Denver metropolitan area, offering commercial products and services.

2005

2008, *The Company* purchased the largest residential garage door distributor in Colorado. With offices in Denver, Colorado Springs, and Loveland, the addition of the Ankmar brand name and employees permitted *The Company* to begin serving the entire state of Colorado.

1977

1977, a new generation of leadership joined *The Company* and re-energized it with an exciting growth-oriented vision for the future.

2003

2003, *The Company* opened an office in Phoenix, Arizona and began offering electronic access control, CCTV, and intrusion alarm systems to customers under the DH Pace Systems Integration trade name.

2008





# Commercial Overhead Door

## PRODUCTS AND SERVICES

The Commercial Overhead Door Group provides sales, installation, and service of all types of commercial and industrial door related products in the new construction and existing facility marketplace

Commercial Overhead Door products can be used in a wide variety of applications to achieve the specific user requirements for each facility opening. Among the many specialized applications for these products are doors for: security Sally ports, fire protection system barriers, automated assembly lines and conveyers, exhibit halls, malls, stainless steel doors, pharmaceutical production areas, sound stages, parking decks, arenas, and concession areas.

Commercial Overhead Door products can also be largely enclosed with wall construction in highly finished office areas to provide the necessary functionality while preserving the aesthetic design intent of the space.

### Commercial Overhead Door offerings include:

- COMMERCIAL SECTIONAL DOORS
- INSULATED STEEL DOORS
- ELECTRIC DOOR OPERATORS
- ROLLING STEEL DOORS
- FIRE DOORS
- ROLLING COUNTER DOORS
- SECURITY GRILLES
- HIGH SPEED DOORS
- INDUSTRIAL DOORS
- HANGAR DOORS
- TRAFFIC DOORS
- SLIDING DOORS
- SECURITY GATES
- FAD BUG BARRIERS
- KNOCK OUT DOORS
- COOLER DOORS
- AIR CURTAINS
- GATE OPERATORS
- LOADING DOCK LEVELERS
- MECHANICAL EDGE OF DOCK
- LOADING DOCK ACCESSORIES
- DOCK SEALS & SHELTERS
- TRUCK RESTRAINTS
- MATERIAL HANDLING EQUIPMENT
- STRIP DOORS



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# Commercial Projects and Solutions

## Securing Facility Quickly After a Large Theft

A security and installation deadline was a major issue for a national department store. After a rash of smash and grab theft, they needed a solution that was fast and effective. Since the customer was incurring the additional expense of hiring off duty police officers to patrol their eight metro locations each night, they needed a quick solution. Working with the manufacturer, *The Company* was able to have the first phase of the project, custom oversized powder coated rolling steel doors built and installed in 3 weeks. *The Company's* crews worked 12 hour shifts of weekend and evening work to complete the installation.



## Fast Doors Improve Speed, Security, and Ventilation at Parking Structure

A luxury condominium was interested in replacing existing rolling grilles with high performance doors in their parking deck. Upon meeting with the customer to evaluate the application, *The Company* determined the application needed a high cycle product, additional physical security, airflow to properly ventilate the parking deck, and upgraded controls with plug & play components. Working with *The Company's* team of experts, the customer was able to properly identify all of the requirements and purchase a product that will work in the parking structure for many years to come.

## Quality Dock Equipment Solutions are Key for Underground Storage Facilities

*The Company* recently consulted with a leading underground storage facility and was commissioned to install a complete loading dock solution for new tenant spaces that will help maintain the temperate climate in the areas, as well as promote code compliance in accordance with NFPA standards. The solution provided compression dock seals with adjustable head curtains and mechanical edge-of-dock levelers on the exterior of the tenant space, while providing U.L. rated rolling steel fire doors on the interior of the opening on the dock.



## PROGRAMS and SERVICES

- Emergency Service, 24 hours-a-day, 7 days-a-week, 365 days-a-year
- Customized Priority Service Contracts
- Preventive Maintenance Programs
- Customer Training Programs
- Fire Door Inspection, Testing and Certification Programs to meet NFPA-80 fire door standards

A customized program can be developed to meet the specific needs of each facility and customer. Services can be structured under a time and material, membership based program, fixed bid proposal, or unit price format.





# Residential Overhead Door

## PRODUCTS AND SERVICES

The Residential Overhead Door Group provides sales, installation, service, and repair of residential overhead doors and entry doors to the new construction and existing home marketplace. Residential Overhead Doors can be used in a variety of applications to enhance the aesthetic appeal of every home. Professional sales teams work with home builders, developers, designers, property managers, remodeling contractors, and homeowners in the selection, installation and maintenance of residential overhead doors and entry doors, including: traditional overhead doors, designer carriage house doors, garage door openers with transmitters and keypads, entry doors, and patio/storm doors.

Over the last several years, custom garage doors that combine 21<sup>st</sup> Century functionality and safety features with the look and feel of traditional old-style garages have become very popular. These doors are generically referred to as carriage house doors and are offered by *The Company* under the Ranch House,<sup>®</sup> Courtyard Collection<sup>™</sup> Manor House and Park Hill Collection names. These doors are available in wood or steel construction with a wide range of styles to meet the specific aesthetic requirements of any application.

### Residential Overhead Door offerings include:

- WOOD OR STEEL CARRIAGE HOUSE STYLE DOORS
- STEEL INSULATED DOORS
- GARAGE DOOR OPENERS
- ENTRY DOORS
- ECO-FRIENDLY GARAGE DOORS
- AUTOMATED SECURITY GATES
- REMODELING SERVICES
- PATIO & STORM DOORS
- IN-HOME CONSULTATIONS
- HOME BUILDER LOYALTY PROGRAMS



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# Residential Projects and Solutions

## New Doors Are Environmentally Friendly & Look Great

When customers want a natural, environmentally friendly door to match the beauty of their home, they turn to the new line of Manor House garage doors. The doors are made of 81% Douglas-fir that has been recycled from mills and then fused with exterior grade resins and wax to form a hard-working homogenous door panel. The doors are specially formulated to resist moisture, and unlike conventional wood doors, they resist splitting, warping and cracking. In addition, they won't dent or bend like steel doors. Manor House doors are SCS Certified for their recycled content – creating the perfect balance of environmentally friendly construction and aesthetic appeal.



## New Software Lets You See the Future

Using a new digital technology tool, *The Company* can provide customers with a picture of what their home will look like with the new doors installed before they make their purchasing decision. Customers can now see a virtually unlimited number of door styles, colors, and options before deciding on what best suits their homes design and architecture. With help from a virtual preview, customers are impressed with the dramatic difference the right door can make in the look and feel of their home.

## Gate Systems Blend Security and Aesthetics

Many homeowners turn to gate systems to help keep their home safe and secure by controlling who has access to the premise. With a gate, your home's first line of defense moves from your front door to your driveway. With a variety of materials, styles, and custom designs, gates are a perfect way to highlight your property or landscape. Whether the goal for your home's gate system is security, aesthetic, privacy, or simply convenience, DH Pace can design a gate system to meet the specific needs of your home and its surroundings.



## PROGRAMS and SERVICES

- Emergency Service, 24 hours-a-day, 7 days-a-week, 365 days-a-year
- Special rates for evening and weekend service. Rates and hours vary by location
- Preventive Maintenance Programs
- Priority Service Contracts
- Customer training programs for multi-family accounts

A customized program can be developed to meet the specific needs of each facility and customer. Services can be structured under a time and material, membership based program, fixed bid proposal, or unit price format.



# Entry Door Systems

The Entry Door Systems Group provides sales, installation, service, and repair of side-hinged commercial pedestrian doors and related products to the commercial new construction and existing facility marketplace. This family of products includes entry doors made of aluminum, hollow metal, wood, or fiberglass. *The Company* also sells special performance rated assemblies for: fire ratings, sound transmission performance, bullet and blast resistance, lead shielded openings for medical facilities, and customized openings for special applications.

To improve facility security, *The Company* can design and provide key management, electronic access control, CCTV, and intrusion alarm systems as an integrated package with entry door assemblies. Additional products include: automatic pedestrian doors, restroom partitions and accessories, lockers, roof vents, access panels, and hatches.

## Entry Door Systems offerings include:

- SOLID CORE WOOD DOORS
- HOLLOW METAL DOORS & FRAMES
- LAMINATE DOORS
- FRP DOORS
- STAINLESS STEEL DOORS
- SOUND PROOF DOORS
- HURRICANE & TORNADO DOORS
- BULLET & BLAST DOORS
- LOCKSETS
- EXIT DEVICES
- DOOR CLOSERS
- KEY SYSTEMS
- HINGES & PIVOTS
- WEATHERSTRIP
- MISC. FINISH HARDWARE
- ELECTRIFIED DOOR HARDWARE
- ACCESS CONTROL SYSTEMS
- AUTOMATIC PEDESTRIAN DOORS
- ADA AUTOMATIC OPERATORS
- LOCKSMITH SERVICES
- ALUMINUM STOREFRONTS
- RESTROOM PARTITIONS
- RESTROOM ACCESSORIES
- LOCKERS
- LOSS PREVENTION
- OPERABLE WALLS
- ROOF VENTS
- ACCESS PANELS
- WALL PROTECTION



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# Entry Door Projects and Solutions

## Aluminum Doors Give Owner Flexible Building Layout

A restaurant owner was looking for an “urban industrial” design that offered not only an upscale feel but also meet his functional needs. Working with *The Company's* experts, they opted to use glass and aluminum doors as windows around the perimeter of the building. Although some of the doors were left inoperable, about half of the doors are operable, so they can be opened, bringing the outdoors inside to create a festive, fun atmosphere when the weather permits. Despite the limited space available and the special application of the product, the installation went smoothly and the owner is very happy with how the restaurant looks and the flexible manner in which the doors can be used.



## Automatic Doors Combine Security & Climate Control

Security and accessibility were a concern in a skywalk at an existing commercial facility. The renovation needed to meet the ANSI Standards and the Americans with Disabilities Act, while still handling the climate control and security requirements. *The Company's* automatic door experts designed a solution that exceeded the requirements of the various demands. Although the skywalk was not the typical shape of an automatic door opening, *The Company's* automatic door experts designed a solution that exceeded the customers' expectations and satisfied the various requirements of safety, security and accessibility.

## New Revolving Door Improves Energy Efficiency

Improving accessibility and energy efficiency were just a few of the concerns a retail customer faced. The original building facade included two pairs of exterior doors. *The Company's* automatic door professionals recommended an energy efficient revolving door with a single auto assisted door on either side. The revolving door reduced energy loss, increased traffic flow, and improved handicapped accessibility.



## PROGRAMS and SERVICES

- Emergency Service, 24 hours-a-day, 7 days-a-week, 365 days-a-year
- NFPA 80/2007 Fire-Rated Assembly Inspections
- AAADM Certified Inspections for Automatic Doors
- Masterkeying System Design
- ADA, HIPAA & JCAHO Compliance Surveys
- Specification Writing

A customized program can be developed to meet the specific needs of each facility and customer. Services can be structured under a time and material, membership based program, fixed bid proposal, or unit price format.



# DH Pace Systems Integration

Pace Systems Integration Group works with general contractors, architects, security directors, IT directors, property managers, facility managers, and business owners at all levels in the selection, installation, and maintenance of security systems including: electronic access control, video surveillance, intrusion detection, parking revenue/control, automated gate systems, emergency phones and intercom systems. These systems can be designed and installed as individual solutions or on an integrated platform, and be networked via LAN/WAN and/or IP communications to connect security systems in different physical locations into one operating unit.

Access control and security systems must also be properly coordinated with the doors and gate systems to provide effective security.

The DH Pace Company offers through its combined Pace Systems Integration and Entry Door Systems Groups, single source design, installation, and maintenance of both doors and security systems.

## DH Pace Systems Integration offerings include:

- ACCESS CONTROL SYSTEMS
- VIDEO SURVEILLANCE SYSTEMS
- INTRUSION DETECTION SYSTEMS
- PARKING REVENUE/CONTROL
- AUTOMATED GATES
- EMERGENCY PHONES
- INTERCOM SYSTEMS
- ELECTRIFIED DOOR HARDWARE
- ID BADGING
- WEB BASED SYSTEMS
- NETWORKED SOLUTIONS
- IP TECHNOLOGIES
- WIRELESS ACCESS SOLUTIONS
- GATE SYSTEMS





# Integration Projects and Solutions

## Census Bureau Counts on Pace for Security

When the federal government needed a facility in the Phoenix Area for the Population Census of 2010 Headquarters, DH Pace was part of the project team for this high-profile project. The government selected an existing manufacturing plant to retrofit into more than one-million square feet of office space. As with any federal government building, physical and electronic security was high priority. *The Company* provided a card access system controlling over 100 openings, eight pedestrian turnstiles, several vehicle control gates, and two photo identification badging stations. The system was also integrated with an on-site video surveillance system permitting seamless operations for the security staff protecting the building.



## High-Rise Office Complex Gets Integrated Security Platform

A 22-story high-rise complex consisting of office, retail, and restaurant spaces needed a state-of-the-art security system to protect the occupants and visitors of this downtown building. *The Company* was chosen to provide an integrated security platform that combine card access, elevator control, IP video cameras, and a custom security control room console into one operating system. In partnership with the owner's security consultant and the low-voltage contractor, DH Pace designed and installed a system to meet the needs of the building owner—who is responsible for the common areas of the building—as well as the upscale tenants who occupy space in the complex.

## College Deploys Campus-wide Emergency Phone and Mass Notification System

When a large college wanted to improve campus safety by installing an emergency phone and mass notification system throughout their property, they turned to DH Pace to meet their needs. Working with campus security and IT employees, *The Company* designed a system consisting of emergency phones, a wireless mesh network, wide-area broadcast speakers, and VoIP integration into the campus phone system to provide two-way communications to all areas of the campus. The system was also integrated into the existing card access and IP video surveillance management operating platform to provide ease-of-use for college safety employees.



## PROGRAMS and SERVICES


- Emergency Service, 24 hours-a-day, 7 days-a-week, 365 days-a-year
- Alarm and Video Monitoring
- Remote Systems Administration
- Software Service Plans
- Preventive Maintenance Programs
- Video Verification of Alarms
- Security System Design Consultations

A customized program can be developed to meet the specific needs of each facility and customer. Services can be structured under a time and material, membership based program, fixed bid proposal, or unit price format.




# DH Pace Construction Services

The Construction Services Group offers a complete line of Construction Specifications Institute (CSI) Division 6, 8, 10, and 11 products under a single contract for commercial new construction and major existing facility projects. Installation of these products can also be provided under an installation services contract.



The Construction Services Group operates on a national basis and has completed projects in: Arizona, Florida, Georgia, Illinois, Iowa, Kansas, Missouri, Pennsylvania, South Carolina, Tennessee, Virginia, and Washington, D.C. Project types include: hotels, resorts, convention centers, art museums, detention facilities, arenas, educational campuses, manufacturing plants, hospitals, office buildings, and wastewater treatment plants.



The Construction Services Group provides a broad range of products and services, including: millwork, carpentry, overhead doors entry doors systems, and integrated security systems. Division 10 specialty products, such as restroom partitions and accessories, lockers, and mailboxes, are also available. The Construction Services Group also works with owners and end-users on the coordination of multi-year, multi-phase building upgrade and renovation projects.

The Construction Services Group achieves professional project management through industry leading software to deliver projects that are on-time, under budget, and that consistently exceed customer expectations.

## Construction Services Group Projects include:

- 
- **Marriott Star Pass Resort**  
Tucson, AZ
  - **Washington Convention Center**  
Washington, D.C.
  - **Federal Express World Headquarters**  
Memphis, TN
  - **Nelson-Atkins Museum**  
Kansas City, MO
  - **Progress West Healthcare Center**  
St. Louis, MO
  - **Arrowhead Stadium**  
Kansas City, MO
  - **Kaufman Stadium**  
Kansas City, MO
  - **Federal Reserve Bank**  
Atlanta, GA
  - **AOL - OnLine Data Center**  
Manassas, VA
  - **Platte County Detention Center**  
Platte City, MO
  - **HCA Independence Regional Hospital**  
Independence, MO
  - **Georgia State University Science Building**  
Atlanta, GA





# DH Pace Facilities Group

The DH Pace Facilities Group serves the entire US marketplace blending products and services to develop fully customized programs that meet the specific needs of each customer. The Facilities Group can also provide national product supply coverage to facilitate both new construction and remodel projects.

The DH Pace Facilities Group is staffed by highly trained employees who are knowledgeable on national and local codes, such as fire, life-safety, ADA, and commercial construction standards to ensure facilities are code compliant and operate at peak efficiency.



## Services

The DH Pace Facilities Group offers a complete range of services to support installed door products, including:

- 24-7-365 Emergency Service Repair
- Opening Inspection/Certification Services Reporting
- Consulting Services on Facility Standards
- Glass Repair and Replacement
- Preventive Maintenance Programs
- Customizable Invoicing
- New Construction Product Supply Programs
- Installation Services

The DH Pace Facilities Group represents many of the leading brand names for all types of door and door-related products. The Facilities Group can provide repair and replacement for all makes and brands of opening products.

### DH Pace Facilities Group offerings include:

- Hollow Metal Doors
- Solid Core Wood Doors
- Aluminum Storefronts
- Finish Hardware
- ADA Automatic Doors
- Locksmith Services
- Electric Access Control
- Glass Repair/Replacement
- Division 10 Specialty Products
- High Speed Doors
- Dock Equipment
- Specialty Doors
- Commercial Sectional Doors
- Rolling Service and Fire Doors
- Security Grilles and Gates
- Rolling Counter Doors
- Traffic Doors
- Emergency Board-Ups





# E.E. Newcomer Enterprises Foundation

In 1977, Ed Newcomer joined *The Company* and brought with him a clear vision for the future of the Organization and a strong commitment to giving back to the community by helping those less fortunate. *The Company* meets this commitment by investing a portion of its corporate profits back into the community through the work of the E.E. Newcomer Enterprises Foundation and local Impact Committees that operate in each division of the DH Pace Company. From community involvement roots that were established in the 1980s, the Foundation was formally established as a separate not-for-profit corporation in 1995 for the purpose of providing grants to-and developing partnerships with-those community organizations that serve the less fortunate, the disadvantaged, and individuals in crisis. A central theme of these partnerships is supporting organizations which are viewed as a "helping hand - not a hand out". In recent years the Foundation has provided grants for numerous causes, including:

- Emergency food assistance programs
- Educational scholarships for inner-city youth to attend parochial schools
- Religious based human service organizations serving the disadvantaged
- Urban health care clinics for the working poor that lack insurance coverage
- Scholarships for low income students attending private colleges

Good corporate citizenship includes a responsibility to give back to the community through the sharing of time, talent, and resources. *E.E. Newcomer Enterprises* will continue to invest a portion of its corporate profits back into the community through the work of the Foundation. Employees are also encouraged to share their time and talents by volunteering in the organization of their choice.

## Impact Committees Making a Difference

DH Pace's Team Impact Committees are charged with carrying out the Corporate Vision of encouraging employees to give of their time, energy, and compassion to the community and celebrating and fostering a culture that supports the Corporate Values.

Team Impact inspires team building through a diverse mix of community awareness projects, employee team and morale building activities, and the promotion of the employee wellness initiative. Encouraging volunteerism gives employees the chance to connect people to hope and the opportunity to build a stronger community. Group activities facilitate staff interaction and enhance and sustain employee morale. The wellness initiative establishes and maintains a workplace that encourages environmental and social support for a healthy lifestyle and aims to improve employee health and well-being. In 2009 *The Company* held events in such areas as: food drives and volunteering at local food banks, participating in a new home construction for the Atlanta Habitat for Humanity, participating in a toy drive for the Marine Corps Toys for Tots, and preparing and serving a meal for families staying at the Ronald McDonald House.



# FACILITIES

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## Atlanta

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Atlanta, GA 30324  
**404-872-3667**  
[www.ohdatl.com](http://www.ohdatl.com)

## St. Louis

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St. Louis, MO 63119  
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[www.ohdstl.com](http://www.ohdstl.com)

## Kansas City

1120 Clay Street  
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**816-221-0072**  
[www.ohdkc.com](http://www.ohdkc.com)

## Wichita

3506 West Harry  
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**316-944-3667**  
[www.ohdwichita.com](http://www.ohdwichita.com)

## Springfield

707 N. Grant Ave.  
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